

**MONARCH**  
ESTATES & HOMES

**Your Local & Global Real Estate Resource**



**MONARCH**  
**ESTATES & HOMES**

Since 1998

Real Estate † Lifestyle Concierge † Estate Management





Real Estate † Lifestyle Concierge † Estate Management



*Whether you have a beachside home, a country mansion or a grand estate, Monarch Estates and Homes is committed to the notion that service matters.*

## *Welcome*

It is quite astonishing to consider the massive variety of real estate investments and services being offered nowadays. Promises are being made, but how are we different? How can we deliver every time without fail?

Since 1998, Monarch Estates & Homes has given detailed, personal attention from a dedicated crew looking after your every need; from the acquisition of the property to the creativity of a wonderful chef producing exactly what you want, our committed brokers and staff ensure your expectations are surpassed. Monarch maintains high ethical standards and a strict privacy policy. It is our privilege to provide extremely high criterion of excellence each and every day.

## *Our Core Values*

Passion

Excellence

Accountability



To exemplify *excellence*  
in our services while  
providing *detailed,*  
*efficient* and  
*personalized* care to  
each client with the  
utmost *confidentiality.*

**Monarch Mission**



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## Getting to Know Us

Monarch Estates & Homes was founded by Laura Doughty after having worked with Dallas Short for many years. They collaborated and created a way to connect traditional real estate services with superior estate management services - giving clients an unparalleled level of comprehensive service and comfort. As a team, Laura and Dallas strive to provide unmatched excellence and consistency in the services they provide their discerning clients, fulfilling all their real estate needs no matter where in the world their real estate investments be located.

Honesty, integrity, reliability, attention to detail, and sound judgment are qualities our clients have come to expect and rely on when doing business with us at Monarch.

### Meet Dallas



**Dallas Short, CEO**, as the owner of Malibu Management Estate Services, Dallas has been managing luxury real estate for a high-profile clientele since 1998. He has earned a well-deserved reputation for his honest, reliable and detail-oriented service.

Prior to founding Malibu Management, Mr. Short was in the US Navy. Working with US Navy squadron and the National Science foundation in Antarctica, he received numerous awards and was honorably discharged in 1997.

After his four and a half years in the military, he began working as a Superintendent for a General Contractor in Malibu. His multidisciplinary background in the naval military, construction and estate management fields gives Short a distinct advantage in handling all matters of real estate.

Having managed multiple projects from small interior remodels to a complete 10,000+ square foot renovations, Dallas has the skills and expertise to oversee a project to completion. He is known for keeping a project on track and on time, usually exceeding the set target date and budget by finishing the task earlier than planned.

Mr. Short is an avid mountain biker and certified scuba diver. These hobbies translate into an innate ability to adapt to any environment, as when in the Navy - from serving at the South Pole to South Korea or to today, from a volcano in Maui to the Southern Alps. Dallas has a zeal for exploration and discovery that profoundly influences the quality of work he continually delivers. He's adamant about not cutting corners and he vets every option available, insuring you have the ability to make the best choice when it comes to the elements of your home and project.

As your consultant, you can be confident you have the exact individual in command and one who has your best interest always front of mind. Dallas Short is your "go-to guy".



Dallas at the South Pole



## Meet Laura

**Laura Doughty, COO, Broker**, was interested in real estate right from the start; growing up in Kentucky, she worked for her father's real estate publishing company throughout her high school and college years, giving her a deep grasp of the nuances of the industry. She received her BS degree from Murray State University in Interior Design and Marketing.



**Laura Doughty, Broker**  
DRE# 01861790

Laura began her business career working for large corporations as a District Sales Manager but then came back to her first love, real estate, when she moved to Atlanta, GA to work as a Realtor® with Harry Norman Realtors. She traveled extensively, honing her expertise at matching up buyers and sellers; from luxury, new home development projects to large estates and starter homes, Laura's knowledge of the market enabled her to unerringly find the right buyer for the right property.

In 2001, she moved to Orange County, California to work in high-end residential and commercial real estate. At that time, Laura did some business consulting for a huge, multinational skin care company - and fell in love with that business, too. So, in 2004, always looking for a new challenge, she founded Tola Malibu ([tolamalibu.com](http://tolamalibu.com)); a luxury organic spa with its own skincare products line, as well as launching a spa-industry consulting arm. Running Tola Malibu gives Laura an insider's eye on the industry; her real estate clients thus get the benefit of this experience.

Founding Monarch Estates and Homes gives Laura the ability to provide her clients with a superior level of informed, professional real estate services that matches her exacting standards. She feels fortunate to be able to say, "I love what I do! While it's of paramount importance to provide the knowledge and integral expertise in a real estate transaction, it's equally important to understand the construction and maintenance needs of a home." For Laura, the sale - and the relationship - is not concluded at close of escrow; there's still so much more she can and does provide to ensure that her clients enjoy their home for many years.



Walt Disney  
World Marathon  
Orlando, FL

Laura is also a marathoner. Running marathons may be a hobby, but they have taught her how determination, focus and discipline result in a winning solution for any undertaking. "I've learned that anything is possible as long as you put your mind to it. Even when your body says 'no more', your spirit is what determines how you finish." Laura brings that passion and drive to her life and her business every day. Buying and selling luxury real estate can seem overwhelming, but with Laura by your side, representing your best interests, you can rest assured - she will get you to the finish line smiling.



Venice Marathon 2007  
Venice, Italy





# Passion

We love what we do; from the relationships we form with our clients, negotiating deals, to the ever-changing market. We celebrate our uniqueness and independence for that is what creates our *monarch*.



*Real Estate*



# Real Estate Services



Our Global Real Estate services division provides a comprehensive approach to *ALL* your real estate needs. Our team, with a lifetime of real property experience and years of buying, selling and leasing homes and estates, has an intimate knowledge of the real estate transaction.

No matter where in the world you desire to own a home, Monarch Estates and Homes is your one source for managing that property acquisition. Come with one of us and let us provide all the services you need when buying, selling or leasing property.

## Our Certifications:



Who's Who In Luxury Real Estate ([LuxuryRealEstate.com](http://LuxuryRealEstate.com)) is an international network of real estate professionals in more than 80 countries representing the finest residential luxury estates and property brokerages in the world. Each member, carefully selected, has been recognized as a leader in the marketing of distinctive and luxury properties, committed to high performance, professionalism, and quality service.



The Institute for Luxury Home Marketing is the premier independent authority in training and certification for real estate agents working in the luxury residential market. Our members are knowledgeable professionals who have undergone extensive training in providing quality service and effective results in the luxury market.



Certified Luxury Home Marketing Specialist (CLHMS) is a designation recognized as well-trained professionals who have special upper-tier expertise and have successfully proven their expertise in the luxury home and estate marketplace.



Making a  
*Difference*  
with every real estate  
*Experience!*



## Monarch *Reserve*

In addition to providing traditional real estate brokerage services, Monarch Estates and Homes offers our distinctive and personal luxury real estate division: *Monarch Reserve*. No matter what your real estate need, Monarch's brokers representatives excel at the detail of "you", finding the property that fits you is our job.

No need to source out an agent in the different city or country you desire to have a home, we are in the business of real estate and the business of you. Let us do what we do best, find the property that is for you while maintaining the confidentiality and consistency of having one real estate broker in charge of the details of the litigious transaction. You have a personal assistant, why not a personal broker? Monarch Reserve protects your privacy and retains consistency.

### **For Sellers & Buyers**

It is the goal of every seller to get the best possible price in the shortest amount of time. With this in mind, we develop a personal, customized sales program built for you and your special estate. Any real estate purchase, whether for investment purposes or as your personal residence, is a strategic and significant decision. We make sure that your purchase fulfills your needs - and we are by your side every step of the way.

### **Leasing Services**

Our qualified, experienced team is here to anticipate and address all your property and tenant-management needs, including promoting and marketing your property, handling contracts, vetting tenants and much more; we make the process as worry-free and seamless as possible.

### **Development Projects**

We have extensive experience working with top real estate developers and can help establish sales plans that will maximize profit for a development and ensure a smooth sales process.



## Monarch *Good Neighbor* Program

# Monarch

Monarch Estates and Homes established the *Good Neighbor* program to provide a simple means for Monarch and our clients to support organizations that specialize in housing, environmental, and social causes. We value our community and neighbors and from one small seed of hope, many can benefit.

**How It Works** - At the end of the year, we'll ask you which Monarch organization you'd like to support and we'll donate 1% of our commissions earned (both broker and agent) on your behalf. We'll send the organization you select a donation in your name.

## Organizations

### **Habitat for Humanity**

Help Habitat for Humanity of Greater Los Angeles fight the poverty housing crisis by making a tax-deductible gift today. HFH GLA is working every day on and off the build site to fight the affordable housing crisis. Partner with us and empower your organization and yourself by giving back to your community. <http://www.habitatla.org>

### **Surfrider Foundation**

Surfrider Foundation is a volunteer based non-profit environmental grassroots organization dedicated to the protection and enjoyment of our world's oceans, waves and beaches for all people, through conservation, activism, research and education. The West LA/Malibu Chapter represents 31 miles of coastline from Ballona Creek to LA county line and inland. <http://surfriderwlam.org>

**California Wildlife Foundation** We are a non-profit organization whose mission is two-fold: to assist sick, injured and orphaned native wildlife by ensuring each receives the highest level of rehabilitative care for release back to its natural habitat; and to promote protection of wildlife and its habitat through public education. <http://californiawildlifecenter.org>

*Gives*  
**Back**



*From one small seed of hope, many can benefit.*

**Boys & Girls Club** Inspiring and enabling all young people to realize their full potential as productive, responsible, and caring citizens. <http://www.malibuyouth.org>

**Los Angeles Mission** The Los Angeles Mission is a nonprofit organization serving the homeless living on the streets of downtown's Hope Central. Faithfully, for 75 years, we have saved many lives and have had a profound impact on thousands of others by providing compassionate, humanitarian services to those in desperate need. <http://losangelesmission.org>

**The Hunger Project** is a global, non-profit, strategic organization committed to the sustainable end of world hunger. <http://thp.org>

Additional organizations are always incorporated. Whatever our clients are passionate about matters to us, so we are willing to support any and all of those worthy causes.

Making a *Difference*  
with every real estate *Experience!*





# Excellence

Continually striving for improvement, knowledge and service. *“The quality of a person’s life is in direct proportion to their commitment to Excellence”.*

– Vince Lombardi





**MONARCH**  
**ESTATES & HOMES**

*Lifestyle Concierge*







# Lifestyle Concierge Services

Monarch Estates & Homes Concierge is an enthusiastic, meticulous and detailed manager of your home and property, thus giving you the freedom to do what matters the most to you. Above all, our Concierge team values your time and knows the best ways to help you save it so you may enjoy the luxury of effortless living. We can handle any amenities or services you need in order to make running your life easier. Whether it's for your life or home, we have the infrastructure and connections to make everything flow smoothly: saving you time and money.

- Luxury Travel
- Villa Rentals
- Unique Experiences
- Jet Charters
- Mega Yachts
- Rare Wines
- Fine Jewelry
- Furnishings
- Home Theater
- Exotic Cars
- Electronics



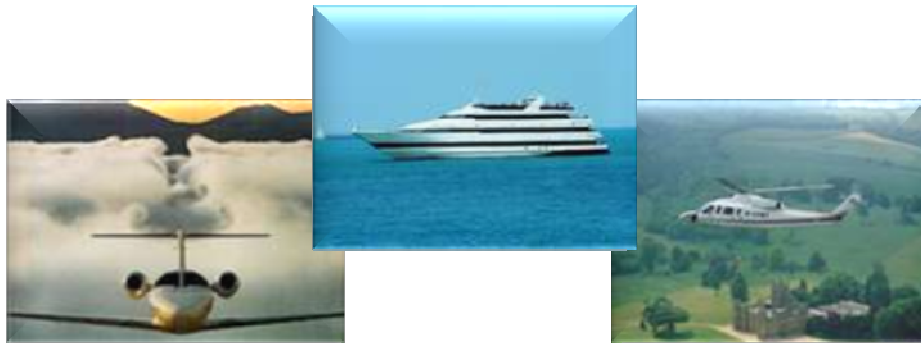
Below is a list of **Lifestyle Concierge** services we can provide:

Catering	Marriage Proposal Settings	Airports	Personal Shopper	Interpreters & Translators
Chartered Aircraft, Yachts & Helicopters	Destination Management Services	Yacht & Boat Charter	Jewelers	Personal Trainers Personal Chef
Corporate & Special Event Planning	Auction Representation	Courier/Messenger Services	Nutritionist/Life Coach	Romantic Dinners
Corporate/Specialty Gifts & Delivery	Relocation Services	Salons and Spas	Tailor	Hotel & Restaurant Reservations
Courier Services	Temporary Office & Staffing	Fishing Charters	Private Investigator	Tour & Travel Arrangements
Floral Services	Limousines & Car Service	Entertaining	Notary Public	Exotic Automobile Rentals
Hot Air Balloon Rides	Get Away Weekends	Attorney	Professional Photographer	Meeting & Event Planning

[www.monarchconcierge.com](http://www.monarchconcierge.com)

## A list of our services for **Home Concierge**

Air Duct Cleaning	Financial Services	Pets
Animal/Wildlife Control	Fireplaces & Wood Stoves	Plastering
Appliances	Fire Protection	Plumbing
Appraiser	Flooring	Pools & Spas
Architects	Foundation	Power Equipment
Asbestos Removal	Furniture	Radon Gas
Asbestos Testing	Garage Doors	Realtor
Auctions	General Contractors	Recreational Equipment
Automotive	Geological	Relocation
Awnings	Glass/Mirror	Remodeling
Air Purification Systems	Gutters, Installation & Cleaning	Retaining Walls
Boxes	Handyman Services	Roofing
Cabinets & Woodworking	Hardware & Building Supplies	Satellites
Cable Services	Heating & Cooling	Security Systems
Carbon Dioxide Testing	Home Entertainment	Self-Storage
Carpentry	Home Generators	Signs & Graphics
Change Of Address Notification	Home Inspection	Structural Engineer
Chimneys	Home Warranty	Stucco
Cleaning Services	House Staging	Surface Refinishing
Computers	Housewares	Surveyor
Concrete	Insulation	Telecommunication
Contractor	Insurance	Temporary Housing
Decks & Patios	Kitchens & Baths	Termite Inspection
Demolition Service	Landscaping & Gardening	Title Companies
Design & Decorate	Lead Testing	Trash & Hauling
Drainage	LEED Certified Construction	Tree Services
Drywall	Lighting	Tuckpointing
Earthquake/Disaster Preparedness	Locksmith	Upholstery
Electricians	Masonry	Utility Hook Up/Shut Off
Environmental Services	Mattresses	Water Related Services
Escrow Services	Mold Inspection	Water, Sewer & Septic
Estate Sales	Mortgage Companies	Well Digging
Excavating	Moving Companies	Well Inspection
Exterminator	Office Furniture	Well Pumps
Fencing	Organization	Window Treatments
Financial Institutions	Painting	Windows & Doors
	Paving	Winterizing



[www.monarchconcierge.com](http://www.monarchconcierge.com)

# Monarch Lifestyle *Concierge*

## ENTERTAINMENT



## ENTERTAINMENT

Monarch Lifestyle Concierge offers a wide range of practical and convenient services to enable you to maximize your free time and live a lifestyle that you deserve.

We are able, through our network of suppliers, to secure priority seating to major theatre production, sporting or cultural events.

Our connection with favorite and notable restaurants allows us to assist our clients with last minute table reservations at their chosen venue.

You could always 'pick our brains' by tapping into our knowledge and let us recommend a restaurant for you.

If you want a memorable weekend away at any hotel, call us to arrange this. Though our contacts and know-how we always can obtain the best rates at any venue.

[www.monarchconcierge.com](http://www.monarchconcierge.com)

# Monarch Lifestyle *Concierge* CORPORATE



## **CORPORATE**

Our team at Monarch Concierge is here to help with your Business needs, as well as personal.

Businesses sometimes need extra support for a specific projects or ongoing needs. We can arrange for a Virtual Assistant to take on and complete projects or an unexpected employee absence and other business related essentials.

Locating business travel requirements can be time consuming and expensive. We can arrange all Travel and Hospitality for yourselves and your clients. We can arrange your car transportation, flights, accommodations, and entertainment.

Need to arrange a table at a notable restaurant for a business meeting to impress - Call us and we'll do it for you!

We can coordinate business retreats, incorporating team building, health and wellness, providing a complete transformation for your group or company. The list is endless; just let us know what your goals are and we can customize a program to suit your needs.



# Accountability

Holding ourselves accountable is integrally crucial to the services we provide and the level with which we provide them. Who we are matters and what we say and do not say matters; for this we are accountable. Trust is earned.





*Estate Management*



# Estate Management Services



Monarch Estates and Homes offers customized Estate Management services.

Backed by 14 years of luxury estate experience, managing your home is what we do - with attention to detail, discretion and dependability. Once you are in our "family", you are taken care of - completely.

## Personal Services

- Maid & Housekeeping
- Grocery Purchase & Placement
- Floral Arrangements
- Spa Services
- Laundry & Dry Cleaning
- Personal Assistant
- Mail/Package Pick Up & Delivery
- Pet Services
- Personal Shopping
- Personal Training
- Seasonal Interior & Exterior Decorating
- Local & Long Distance Packing & Moving
- Notary Services
- Massage Therapy
- Hiring Household Staff and Supervision
- After-hours, weekend, and emergency service

## Estate Maintenance

### Home Interior

- Appliance Installation & Repair
- Electrical Repairs
- Staining & Painting
- Flooring Installation & Repair
- Plumbing Repairs
- Window Cleaning
- Installation of Furnishings
- Home Automations, A/V equipment, Security etc.

### Home Exterior

- Detailed exterior maintenance
- Power Washing
- Gutter Cleaning
- Maintain outdoor lighting, door hardware, irrigation timers
- Complete Grounds/Yard Maintenance
- Full Handyman Services
- Deck Maintenance & Repair

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**Trusted . . . with Earned References**

Licensed \* Insured

[www.monarchestatemangement.com](http://www.monarchestatemangement.com)

Each home is *unique*. Each client has specific *needs*.  
We *tailor* our business *to you*.

### Automotive/Marine

- Detailing
- Transport, Pick Up & Delivery
- Acquisitions
- Certified Drivers
- Complete Maintenance & Repair
- Auto Body Repair

### Project Management/Construction

- Oversee remodeling & construction projects
- Roofing
- Finish Carpentry
- Construction Cleaning
- Liaison and hiring services for architects, designers, and general contractors
- Supervise vendors
- Home Inspection

### Additional Services

#### **Administrative Property Management**

Your time is precious. Let our experienced team handle all lease processing, rent collections, tenant calls, maintenance, and more - so you don't have to.



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Licensed \* Insured

[www.monarchestatemangement.com](http://www.monarchestatemangement.com)





## Comprehensive Estate Management Services

***“Let us enhance your million dollar view.”***

Monarch Estates’ Comprehensive Estate Management Services exists to make sure that owning your property is the pleasure it should be. One phone call is all it takes to handle anything that arises in the management and maintenance of your special property.

Our services are designed to enhance, protect, and maintain the integrity and value of your beautiful property. We believe in meeting - and surpassing - all of our clients’ expectations. Monarch’s estate management team is equipped with a high level of knowledge and has proprietary systems in place that are tested, refined and super-efficient - saving you time and money. We know how important it is to provide affordable, professional, and timely maintenance, preventive care, repair and upkeep for our client’s most important physical asset: their property, buildings, estates and homes.



*Preventive maintenance is the key for savings in costly repair.*

With 20+ years combined experience, our professional, dedicated staff, along with our trusted, well-vetted vendors and service providers, will create and implement a comprehensive maintenance and preventive maintenance program that is custom-designed for your property needs. As we like to say, once you are in our “family”, you are taken care of - completely.

**Our custom-tailored services help enhance, maintain and preserve your property.**

**They include:**

- Interior/Exterior Window Washing for Residential or Commercial
- Power Washing (driveways, decks, etc.)
- De-ionized exterior surface cleaning
- Pre & Post Construction Clean-up; Application of window protection during construction.
- Deck Maintenance
- Gutter Cleaning
- Maintain outdoor lighting, door hardware, irrigation timers
- Detailed Exterior Maintenance

# MONARCH ESTATES & HOMES

Since 1998

Real Estate † Lifestyle Concierge † Estate Management

One call to Monarch takes care of all  
your luxury real estate needs.



We take care of the *lifestyle*,  
so you can enjoy the *life!*



# Real Estate MONARCH

Monarch Estates and Homes is the world's luxury lifestyle real estate group. We are committed to the notion that quality matters and we aim to bring you nothing but the best. Whether you're looking for a grand villa, an intimate retreat or a traditional family estate, our real estate team have the contacts and the expertise to coordinate and tailor each real estate experience to your specific needs and tastes.

310-317-6794

[info@monarchestatesandhomes.com](mailto:info@monarchestatesandhomes.com)

[www.monarchestatesandhomes.com](http://www.monarchestatesandhomes.com)

Real Estate † Lifestyle Concierge † Estate Management

